



# ne Water

## 2024 Prospectus

August 5-8, 2024  
Kalahari Resorts - Sandusky  
Exhibition: August 6-7, 2024

Now enrolling at [onewaterohio.org](https://onewaterohio.org)



# One Water Ohio in 2024

We are so excited to be heading to Kalahari for One Water August 5-8, 2024! This is a unique venue and that presents a unique chance to change things up a bit. We recognize that Kalahari has limited options in the surrounding areas for off-site client events and want to help as much as possible with this challenge. Kalahari itself has multiple new opportunities within the venue to ensure you can show your appreciation to your clients. This prospectus contains new details and information exclusive to Kalahari, so please take a moment and read over it carefully. As always, One Water staff is here to answer any questions you might have.

As a sponsor you will receive recognition at all the conference events, the One Water Ohio website, and reach public and private owners of wastewater treatment and drinking water facilities, Ohio cities and counties, consultants, engineers, operators, laboratory analysts, public utility managers, and Ohio EPA staff. Past One Water conferences have yielded attendees from far and wide. Your exposure will spread across the region and beyond.

This is an industry built on relationships and One Water fosters relationship building through engaging training events that benefit all sectors of the water industry. We know that while we each play a different part in Ohio's water story, and together we are One Water.

The logo for One Water features a stylized circular icon on the left composed of three overlapping shapes in green, blue, and purple. To the right of this icon, the words "One Water" are written in a bold, blue, sans-serif font.

is a joint effort between



**Ohio Section**  
American Water Works Association

# Top Tier Sponsorships

Greyed out sponsorships have been sold

		Complimentary Registrations	Headline Sponsorship	Qty	Description
Imperial	\$9,000	3 Full Conference	Lanyards	1	Your logo, along with the One Water logo, will be on conference lanyards
		2 Government & Regulatory Affairs			
Royal	\$7,500	2 Full Conference	Conference App	1	Your logo will be on the main screen of the attendee app and attendee app signage.
		1 Government & Regulatory Affairs	Tuesday Kick-Off Breakfast	1	Your logo on all advertising and signage for the event. There will be an opportunity for you to very briefly address the attendees.
			Registration Bag	1	Your logo, along with the One Water logo, will be on the attendee bag

You can still be recognized as a Top Tier Sponsor by combining headline sponsorship from lower levels. Total sponsored amount will determine sponsorship recognition level and additional benefits.

## Suites & Villas for Imperial & Royal Sponsors

We know that One Water wouldn't be possible without your generous support and we want to show you our gratitude! Sponsors at the \$7,500 level and above will receive one free room upgrade from a standard room to a one bedroom Lodge Suite. This suite has a full kitchen and living area along with a dining table that seats six. It's an ideal spot to have a client meeting or just a good hangout spot for your employees. You can check out the Lodge Suite [here](#).

In addition, sponsors at these levels will also have an opportunity to reserve one of the Kalahari Villas at a greatly reduced rate. These villas are full houses and can be seen [here](#). There are a limited number of these villas and they will be awarded to sponsors on a first come, first served basis.

\*Please note that sponsors are still responsible for the cost of the Lodge Suite, it will be at the same price as standard room. For those sponsors expressing an interest in a villa, there are not enough villas for all sponsors at these levels and expressing your interest in a villa doesn't guarantee you will get one or obligate the company, it simply notes your interest. Once a list of interested confirmed sponsors is created, One Water staff will be in touch with additional details and next steps to secure a villa. If there isn't a villa available when you register and express your interest, you will be placed on a waitlist based on when you register for your sponsorship. The cost of the villa is \$998 per night and will be the sole responsibility of the company reserving it. The reserving company will be asked to sign a liability waiver releasing One Water from any and all liability and provide a damage deposit to Kalahari.

Company may select one or more sponsorable options on a first come, first served basis. Total sponsored amount will determine sponsorship recognition level and additional benefits.

# Additional Sponsorships

Greyed out sponsorships have been sold

		Complimentary Registrations	Headline Sponsorship	Qty	Description
Cobalt	\$5,000	1 Full Conference 1 Government & Regulatory Affairs	Tuesday Meet & Greet	2	This year's Meet & Greet will be bigger than ever! We will offer a signature drink with your company's name and there will be plenty of opportunity for you and for your logo to be featured.
			Monday Welcome Mixer	1	Your logo will on all advertising and signage for the event. There will be an opportunity for you to very briefly address the attendees.
			Printed Program	1	Your logo will be on the cover of the printed attendee program.
			Contact Hour Scanning	1	Your logo will be on signage with scanning/CEU/Contact Hour instructions as well as the attendance certificates.
			Volunteer T-Shirts	1	Your logo will be on the back of the volunteer t-shirts.
			Wednesday Happy Hour	4	At Kalahari, Wednesday's Happy Hour will take on a whole new meaning! We will be taking over the Marrakesh Market and the Jaamati Huts! Each sponsor will have a Hut that will be their very own. Each hut will have different themed food and a screen that you can have a presentation playing on.
Sapphire	\$3,000	1 One Day Conference	Association Awards Luncheons	3	As the Association Luncheon sponsor you will be featured at both the OWEA Awards Luncheon and the OAWWA Member Appreciation Luncheon. Your logo will be on display at both luncheons.
			Tuesday Lunch	1	Your logo will be on all advertising and signage for the event.
			Wednesday Breakfast	1	Your logo will be on all advertising and signage for the event.
			Wednesday Lunch	1	Your logo will be on all advertising and signage for the event.
			Thursday Breakfast	1	Your logo will be on all advertising and signage for the event.
			Thursday Lunch	1	Your logo will be on all advertising and signage for the event.
			All Water Stations	1	Your logo will be on all water stations throughout the conference.
			Tuesday Exhibit Hall Mixer	1	Your logo will be on all advertising and signage for the event.
			Connections Corner	1	This is a space for DE&I and YP activities. Your logo will be on all advertising and signage for the event.
			Women's Networking Event	1	Your logo will be on all advertising and signage for the event.
			OAWWA Competitions	1	Your logo will be on all advertising and signage for the event.
			OWEA Challenges	1	Your logo will be on all advertising and signage for the event.
			Exclusive Coffee Break	3	Your logo will be on coffee stations by technical sessions for an entire day.
			March Government Affairs Workshop	1	Your logo will be on all advertising and signage for the event.
			Monday Community Service Project	1	Your logo will be on all advertising and signage for the event.
Azure	\$1,500		Golf Breakfast	1	Your logo will be on all advertising and signage for the event.
			Golf Lunch	1	Your logo will be on all advertising and signage for the event.
			Golf Keg & Beverage Cart	1	Your logo will be on all advertising and signage for all beverages at the outing.
			Golf Giveaway	1	Your logo, along with the One Water logo, will be on the giveaway given to each golfer. Item to be selected by One Water.
			OWEA Past President Luncheon	1	Your logo will be on all advertising and signage for the event. This event reaches OWEA leadership and other high level volunteers.
			OAWWA Past Chair and Awardee Breakfast	1	Your logo will be on all advertising and signage for the event. This event reaches OAWWA leadership and other high level volunteers.
			Attendee Giveaway	3	Your company will provide a small branded item to place in the attendee bag. You will need to provide 1,200-1,800 items depending on registration numbers. Please reach out closer to the event for a final quantity.
Sky	\$500		Exhibit Hall Coffee Station	10	Your logo will be on a coffee break sign in the exhibit hall both Tuesday and Wednesday.

Company may select one or more sponsorable options on a first come, first served basis. Total sponsored amount will determine sponsorship recognition level and additional benefits.

# Exhibition

## August 6-7, 2024

The annual One Water Conference moves to a different region of the state every year. In 2024 we are excited to be at Kalahari Resorts & Conventions in Sandusky, Ohio. With more than 1,000 attendees expected, this is a can't miss event!

### Reasons why you want to exhibit:

- Opportunity to connect with hundreds of water and wastewater professionals
- Booth price includes one full conference registration
- Additional registrations are available at a greatly reduced cost
- Booth includes a table, two chairs, and wastebasket equaling reduced additional costs
- The One Water conference schedule is built to give dedicated exhibit time and plenty of networking time outside of the exhibit hall
- It's YOUR booth and YOUR choice, you will be able to pick your booth when you register and will immediately have your final booth number.

## Pricing & Options

Package	Early by 6/21/24	Regular 6/22/24 - 7/17/24	Late 7/18/24 - 8/7/24
Member 10x8 Standard* Booth	\$995	\$1,145	Not Available
Nonmember 10x8 Standard* Booth	\$1,295	\$1,445	
Member Premium Placement 6' Tabletop**	\$1,245	\$1,395	
Nonmember Premium Placement 6' Tabletop**	\$1,545	\$1,695	
Member 20x10 Heavy Equipment Booth**	\$1,695	\$1,945	
Nonmember 20x10 Heavy Equipment Booth**	\$2,195	\$2,445	
Each Additional Booth Attendee (max of 2 per 10x8 space)	\$260		\$360
Listing in Exhibitor Passport	\$250		Not Available

\*Premium booth space available for additional \$150

\*\*Limited number available

## Booth Registration Schedule

Simply go to [www.onewaterohio.org](http://www.onewaterohio.org) and choose your spot.

One Water Sponsors Opens January 24, 2024

OWEA/OAWWA Members Opens January 31, 2024

Everyone Opens February 7, 2024